



## **Client Success Manager @ Fast Growing Internet Start Up**

### **Job Description**

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At Exit Intel, we help top internet retailers better monetize their web traffic. We have an opening for a Client Success Manager in our Raleigh office. If you have an interest in start-ups, e-commerce or digital marketing, this is an incredibly unique opportunity to join an accomplished team on the ground floor and help blaze the trail for future growth.

You will learn more in two weeks here than you would elsewhere in two years about all facets of effective e-commerce and online marketing. You will be given tremendous early responsibility, immediately start to build a network of relationships from leading websites, and have the chance to help transform a start-up into a leader in the market. To sum it up, you will essentially become a VP of marketing, but for multiple websites instead of just one, and have a lot of fun in the process.

### **Responsibilities**

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- Manage multiple client relationships.
- Develop and maintain a strong rapport with clients – you will be the primary contact with the client.
- Build marketing campaigns for clients using our technology platform with the primary goal of improving their website's performance
- Work alongside our graphic designers and conversion directors to create these campaigns
- Use data to continuously optimize campaigns and boost results
- Generate ideas for new features and campaigns, tailored to the unique needs of each client

### **Desired Skills and Experience**

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- Prior knowledge and experience of project management is a HUGE plus
- Passionate, self-starter with a healthy dose of humility
- Possesses a high degree of emotional intelligence
- Excellent interpersonal and communication skills
- Strong technical skills or ability to quickly learn technical concepts
- Proactive, energetic attitude and desire to work in a results-oriented and deadline-driven environment; desire and ability to manage multiple relationships at a time; team player.
- Motivated, tenacious, and resourceful: works independently, doesn't take "no" for an answer.

Compensation based on skill and experience.

### **To Apply**

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Email your resume, contact information, a short description of yourself, and why you would be a good candidate for this opening to [Matt@ExitIntel.com](mailto:Matt@ExitIntel.com).